



Restaurant Services

We represent clients in all segments of the restaurant industry including both fast casual and quick-service restaurant owners and operators. Our clients presently own and operate restaurants located throughout the United States.

We advise clients in the following areas:

Finance

Whether project finance or corporate finance, we have successfully negotiated credit facilities of all sizes to help fuel the growth of our restaurant clients.

Franchising

Assist clients with preparation of franchise registration, franchise disclosure documents, and franchise development agreements. We also regularly advise large and small franchisees with respect to franchise agreements, area development, and other agreements with franchisors.

General Business Matters

Advise clients in a wide range of services including business organization and internal governance, equity and debt offerings, purchasing, contracting, insurance, employee benefits, healthcare, environmental, tax, and industrial relations.

Intellectual Property

Advise clients on developing successful and comprehensive IP strategies by protecting, managing, asserting, defending, and leveraging their IP assets in the restaurant industry.

PROFESSIONALS

Robert B. Adams
Jeffrey T. Baker
Edward H. Brown
Edward R. Christian
John J. Coleman, III
Joshua A. Ehrenfeld
Ronald W. Flowers
Robert S. Given
C. Tucker Herndon
Kermit L. Kendrick
April McKenzie Mason
K. Bryce Metheny
Norman M. Orr
India E. Vincent, CIPP/US, CIPM
Callie Sullins Whatley
Amy Jordan Wilkes

RELATED AREAS

Commercial & Corporate Finance
Franchise & Distribution
Intellectual Property
Labor & Employment
Mergers & Acquisitions

Restaurant Services

Labor & Employment

Advise clients in employment-based claims and working with restaurants to implement management training and operating policies which minimize the occurrence of claims.

Leasing

Work with clients on leasing matters often involving landlords, tenants, lenders, and franchisors. We also work regularly with clients to move fee-owned properties into the sale-leaseback market, often unlocking hidden capital and reducing the client's need for additional debt.

Litigation

Burr & Forman is experienced in litigation covering all aspects of the restaurant industry including slip and fall, premise liability, insurance coverage claims, dram shop liability, personal injury claims, and franchise disputes.

Mergers & Acquisitions

Advise clients in the purchase and sale of operating restaurants in transactions ranging in size from one to hundreds of restaurants in a single transaction. Representative transactions include stock, merger, asset purchases, and divestitures, often coupled with complex financing structures.

New Store Development

Our team is experienced in the site-specific needs of restaurant clients and the potential impact of land use ordinances on profitability.

News

- Ed Christian Featured in Birmingham Business Journal CEO Sit-Down Series
Media Mention, *Birmingham Business Journal*, 12.29.2023
- Burr's Ed Christian Graduates from Leadership Birmingham
Firm News, 07.25.2023
- Burr & Forman's April Mason Named to *Franchise Times's* Legal Eagles
Firm News, 04.20.2023
- April Mason Appointed Office Managing Partner in Birmingham
Firm News, 04.30.2021

Publications

- Department of Labor Releases Final Rule for Tipped Employees
Articles / Publications, 12.01.2021

Restaurant Services

- Franchising in a (Nearly) Post-Pandemic World - QSR Online Firm News, 07.22.2021
- SBA Releases New Guidance for the Restaurant Revitalization Fund's Application Process Articles / Publications, 04.26.2021
- Order Up! Restaurant Revitalization Fund to Provide Billions in Restaurant Relief Articles / Publications, 03.11.2021
- Franchising 101: Five Crucial Steps Before Franchising: Modern Restaurant Management Articles / Publications, 01.27.2020